

## ALISON LEDGERWOOD

University of California, Department of Psychology  
One Shields Avenue, Davis, CA 95616  
aledgerwood@ucdavis.edu  
(530) 752-4401

### EDUCATION

---

PhD	2008	Social Psychology (Minor: Quantitative Psychology) New York University
MA	2006	Psychology New York University
BA	2003	Psychology, <i>Magna Cum Laude</i> Amherst College, Amherst, MA

### CURRENT POSITION

---

2008 - Assistant Professor, University of California, Davis

### RESEARCH SUPPORT

---

2011 - 2012	"Shifting social influences" (PI) Grant-in-Aid, University of California, Davis (\$2000)
2011	"Consequences of construing terrorist attacks as suffering vs. threat" Special Competition Winner (PI) Time-Sharing Experiments for the Social Sciences (TESS) and Human Factors/Behavioral Sciences Division of the Dept of Homeland Security
2010 - 2011	"Psychological distance and susceptibility to social influences" (PI) Hellman Fellowship, University of California, Davis (\$20,000)
2010	Summer Salary Research Grant (PI) Offices of the Chancellor and Provost, University of California, Davis
2009 - 2011	"Psychological distance and medical decision-making" (PI) Grant-in-Aid, University of California, Davis
2007 - 2008	"Evaluations as action guides for near and distant responding" (PI) Katzell Summer Fellowship, New York University
2003 - 2008	National Science Foundation Graduate Research Fellowship

## HONORS AND AWARDS

---

2010 – 2011	Hellman Fellow, University of California, Davis
2008	Stuart Cook Award for Excellence in Social-Personality Research, Department of Psychology, New York University
2004, 2005	Honorable Mention, SPSP Graduate Student Poster Awards
2003 – 2008	MacCracken Award for Graduate Study, New York University
2003	Enberg Fellowship, New York University
2003	Phi Beta Kappa, Amherst College
2003	Sigma Xi, Amherst College

## PUBLICATIONS

---

- Ledgerwood, A., & Callahan, S. P. (in press). The social side of abstraction: Psychological distance increases conformity to group norms. *Psychological Science*.
- Ledgerwood, A., & Sherman, J. W. (2012). Short, sweet, and problematic? The rise of the short report in psychological science. *Perspectives on Psychological Science*, 7, 60-66.
- Jost, J.T., Liviatan, I., van der Toorn, J., Ledgerwood, A., Mandisodza, A., & Nosek, B. A. (2012). System justification: A motivational process with implications for social conflict. In E. Kals & J. Maes (Eds.), *Justice and Conflicts: Theoretical and Empirical Contributions* (pp. 315-328). Heidelberg: Springer.
- Ledgerwood, A., & Shrout, P. E. (2011). The tradeoff between accuracy and precision in latent variable models of mediation processes. *Journal of Personality and Social Psychology*, 101, 1174-1188.
- Ledgerwood, A., Mandisodza, A. N., Jost, J. T., & Pohl, M. (2011). Working for the system: Motivated defense of meritocratic beliefs. *Social Cognition*, 3, 322-340.
- Chaiken, S., & Ledgerwood, A. (2011). A theory of heuristic and systematic information processing. In P. A. M. van Lange, A. W. Kruglanski, & E. T. Higgins (Eds.), *Handbook of theories of social psychology* (pp. 246-266). Thousand Oaks, CA: Sage.
- Ledgerwood, A., Wakslak, C. J., & Wang, M. K. (2010). Differential information use for near and distant decisions. *Journal of Experimental Social Psychology*, 46, 638-642.
- Ledgerwood, A., & Trope, Y., & Liberman, N. (2010). Flexibility and consistency in evaluative responding: The function of construal level. In M. P. Zanna & J. M. Olson (Eds.), *Advances in Experimental Social Psychology*, Vol. 43 (pp. 257-295). San Diego, CA: Academic Press.

- Ledgerwood, A., & Liviatan, I. (2010). The price of a shared vision: Group identity goals and the social creation of value. *Social Cognition [Special issue: Shared Reality]*, 28, 401-421.
- Ledgerwood, A., Trope, Y., & Chaiken, S. (2010). Flexibility now, consistency later: Psychological distance and construal shape evaluative responding. *Journal of Personality and Social Psychology*, 99, 32-51.
- Ledgerwood, A., & Trope, Y. (2010). Attitudes as global and local action guides. In J. Forgas, J. Cooper, & W. Crano (Eds.), *The 12th annual Sydney symposium of social psychology: The psychology of attitudes and attitude change* (pp. 39-58). New York: Psychology Press.
- Smith, P. K., & Ledgerwood, A. (2010). Three problems with dual systems. *Psychological Inquiry*, 21, 242-249.
- Ledgerwood, A., & Trope, Y. (2010). Local and global evaluations: Attitudes as self-regulatory guides for near and distant responding. In K. D. Vohs & R. F. Baumeister (Eds.), *Handbook of self-regulation: Research, theory, and applications (2nd edition)*. New York: Guilford.
- Jost, J.T., Liviatan, I., van der Toorn, J., Ledgerwood, A., Mandisodza, A., & Nosek, B. A. (2009). System justification: How do we know it's motivated? In D. R. Bobocel, A. C. Kay, M. P. Zanna, & J. M. Olson (Eds.), *The Psychology of Justice and Legitimacy: The Ontario Symposium*, Vol. 11 (pp. 173-203). Hillsdale, NJ: Erlbaum.
- Jost, J. T., Ledgerwood, A., & Hardin, C. D. (2008). Shared reality, system justification, and the relational basis of ideological beliefs. *Social and Personality Psychology Compass*, 2, 171-186.
- Ledgerwood, A., & Chaiken, S. (2007). Priming us and them: Automatic assimilation and contrast in group attitudes. *Journal of Personality and Social Psychology*, 93, 940-956.
- Ledgerwood, A., Liviatan, I., & Carnevale, P. J. (2007). Group identity completion and the symbolic value of property. *Psychological Science*, 18, 873-878.
- Chaiken, S., & Ledgerwood, A. (2007). Dual process theories. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage.
- Chaiken, S., & Ledgerwood, A. (2007). Heuristic processing. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage.
- Ledgerwood, A., Chaiken, S., Gruenfeld, D. H., & Judd, C. M. (2006). Changing minds: Persuasion in negotiation and conflict resolution. In M. Deutsch, P. T. Coleman, & E. C. Marcus (Eds.), *The handbook of conflict resolution, Second Edition* (pp. 455-485). San Francisco: Jossey-Bass.

#### MANUSCRIPTS IN PREPARATION AND UNDER REVIEW

---

- Hess, Y. D., & Ledgerwood, A. (under review). The effects of social exclusion on just-world beliefs.

Callahan, S. P., & Ledgerwood, A. (in preparation). Transcending ownership: Group identity symbols need not belong to the group.

Callahan, S. & Ledgerwood, A. (invited submission in preparation). The symbolic importance of group property: Implications for intergroup conflict and terrorism. In T. Walters, R. Monaghan, & J. M. Ramirez (Eds.) *Contemporary Issues in Terrorism Studies*. Society for Terrorism Research.

## PAPER PRESENTATIONS

---

Ledgerwood, A. (2012, January). *Flexibility and consistency in evaluative responding: The function of construal level*. Invited talk presented at the Attitudes Preconference of the Society for Personality and Social Psychology, San Diego, CA.

Ledgerwood, A. (2012, January). *Psychological distance modulates susceptibility to social influences*. Invited presentation at the inaugural Construal Level Theory Mini-Conference, San Diego, CA.

Callahan, S. P., & Ledgerwood, A. (2011, September). *Buildings and belonging: Understanding the motivational underpinnings of conflict over group identity symbols*. Presented at the 5<sup>th</sup> Annual CICA–STR International Conference on Contemporary Issues on Violence, Aggression and Terrorism, Irvine, CA.

Ledgerwood, A. (2010, October). *Flexibility and consistency in evaluative responding: The function of construal level*. Presented at the annual meeting of the Person Memory Interest Group, Paynesville, MN.

Ledgerwood, A., & Liviatan, I. (2010, January). *Group identity goals and the symbolic value of property*. Presented at the annual conference of the Society for Personality and Social Psychology, Las Vegas, NV.

Ledgerwood, A. (2009, October). *The price of a shared vision: Group identity goals and the social creation of value*. Presented at the annual conference of the Society of Experimental Social Psychology, Portland, ME.

Ledgerwood, A. (2008, October). *Reconciling attitude stability and malleability: A global-local model of evaluative responding*. Presented at the annual conference of the Society of Experimental Social Psychology, Sacramento, CA.

Ledgerwood, A. (2008, October). *Group identity goals and the symbolic value of property*. Presented at the annual meeting of the Person Memory Interest Group, Petaluma, CA.

Shrout, P. E., & Ledgerwood, A. (2008, July). *Bias reduction vs. precision of estimates in mediation analysis*. Presented at the 73<sup>rd</sup> annual meeting of the Psychometric Society, Durham, NH.

Ledgerwood, A. (2008, February). *This land is our land: Property as a symbol of group identity*. Invited presentation for the 2008 Interdisciplinary Conference on Memory Studies, New School of Social Research, New York.

- Ledgerwood, A., & Trope, Y. (2007, September). *Attitude alignment as a function of construal*. Presented at the European Association for Experimental Social Psychology Small Group Meeting on Shared Memories, Shared Beliefs. Rapallo, Italy.
- Ledgerwood, A. (2007, September). *More than a resource: Property as a socially recognized symbol of group identity*. Presented at the 25th CICA and 1st STR International Conference on Interdisciplinary Analyses of Aggression & Terrorism, Miraflores de la Sierra, Spain.
- Ledgerwood, A., Jost, J. T., Mandisodza, A., & Pohl, M. (2007, July). *Working for the system: Cognitive and behavioral defense of the American Dream*. Presented at the annual meeting of the International Society for Political Psychology, Portland, OR.

## POSTER PRESENTATIONS

---

- Callahan, S., & Ledgerwood, A. (2012, January). *Why flags and logos matter: Group symbols increase perceived entitativity*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Callahan, S. & Ledgerwood, A. (2012, January). *Transcending ownership: Group identity symbols need not belong to the group*. Poster presented at the Group Processes and Intergroup Relations Preconference, San Diego, CA.
- Soderberg, C. & Ledgerwood, A. (2012, January). *Emergent attitude structures: How groups give attitudes structure and coherence*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Calanchini, J., Sherman, J., & Ledgerwood, A. (2011, May). *Efficient control regulates bias when cognitive capacity is constrained*. Poster presented at the annual meeting of the Association for Psychological Science, Washington, D.C.
- Callahan, S. P., & Ledgerwood, A. (2011, January). *Buildings and belonging: Understanding the motivational underpinnings of group identity*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.  
*Runner-Up Award, SPSP Student Poster Contest.*
- Callahan, S., & Ledgerwood, A. (2010, July). *Buildings as symbols: Understanding the motivational underpinnings of property disputes*. Poster presented at the annual meeting of the International Society for Political Psychology, San Francisco, CA.
- Sahdra, B. K., Shaver, P. R., & Ledgerwood, A. (2010, June). *Nonattachment predicts lower levels of closed-mindedness and anti-Arab discrimination*. Poster presented at the biennial meeting of the Society for the Psychological Study of Social Issues, New Orleans, LA.
- Ledgerwood, A., Jost, J. T., & Mandisodza, A. (2007, January). *Why dream the American Dream? System justification and selective information processing*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.

- Ledgerwood, A. & Chaiken, S. (2006, January). *Priming us and them: Automatic assimilation and contrast in group attitudes*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Ledgerwood, A., & Chaiken, S. (2005, July). *Ingroups, outgroups, and political attitude polarization*. Poster presented at the annual meeting of the International Society for Political Psychology, Toronto, Canada.
- Ledgerwood, A., Liviatan, I., & Carnevale, P. J. (2005, January). *This land is our land: The impact of group identity associations on the endowment effect*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Ledgerwood, A., & Frantz, C. M. (2004, January). *Reading the enemy's history: Levels of perspective taking in intergroup conflict*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Ledgerwood, A., & Frantz, C. M. (2003, February). *Measuring quality of perspective-taking: It's not just standing in their shoes but how you stand*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.

#### INVITED TALKS

---

April 2011	University of California, Berkeley, Haas School of Business
March 2011	University of Chicago, Booth School of Business
November 2009	Stanford University
March 2009	UC Davis, Department of Political Science
September 2008	University of California, Berkeley
December 2007	University of Maryland
December 2007	University of Iowa
November 2007	Indiana University
November 2007	University of Kentucky
November 2007	Miami University
November 2007	University of California, Davis

#### CHAired SYMPOSIA

---

- Ledgerwood, A. (2010, January). *The psychological meaning of things and places*. Symposium conducted at the annual conference of the Society for Personality and Social Psychology, Las Vegas, NV.
- Ledgerwood, A., & Sinclair, S. (2009, October). *Toward a shared understanding of social reality*. Symposium conducted at the annual conference of the Society of Experimental Social Psychology, Portland, ME.

Ledgerwood, A. (2008, October). *Flexibility in attitudes and action*. Symposium conducted at the annual conference of the Society of Experimental Social Psychology, Sacramento, CA.

Ledgerwood, A. (2007, July). *The social psychology of system support*. Symposium conducted at the annual meeting of the International Society for Political Psychology, Portland, OR.

## TEACHING

---

Undergraduate Teaching, UC Davis: Social Psychology (Spring 2009, 2010, 2011)  
Average overall instructor ratings: 4.7–4.9/5

Graduate Seminars, UC Davis: Attitudes and Social Influence (Winter 2009, Fall 2011), Political Psychology (Winter 2010), Academic Writing in Psychology (Winter 2011)

Instructor, New York University: Social Psychology (Summer 2007)  
Average overall instructor rating: 4.8/5

Guest lecturer: Social Psychology and the Law (April 2007). Undergraduate Social Psychology, New York University

Statistical consultant, Recanati Miller Transplantation Institute, Mount Sinai Medical Center, New York

## PROFESSIONAL SERVICE

---

Editorial Board, *Social Cognition* (2009–present)

Ad Hoc Reviewer for the *Journal of Personality and Social Psychology*, *Journal of Experimental Social Psychology*, *Psychological Science*, *Personality and Social Psychology Bulletin*, *Social Cognition*, *Organizational Behavior and Human Decision Processes*, *European Journal of Social Psychology*, *Social Justice Research*, *Human Relations*, *Journal of Social Psychology*, *American Journal of Psychology*, *Basic and Applied Psychology*, *British Journal of Social Psychology*, and *Self and Identity*.

Proposal Reviewer, Time-sharing Experiments for the Social Sciences (TESS)

Proposal Reviewer, Israel Science Foundation

Member, Society for Personality and Social Psychology Student Travel Award Committee (2010)

Judge, Graduate Student Poster Competition. Annual Meeting of the Society for Personality and Social Psychology, Tampa, FL (February 2009)

Panelist, Workshop on Experimental Studies of Conflict, UC Davis Department of Political Science (March 2009)

## DEPARTMENTAL AND UNIVERSITY SERVICE

---

Member, Graduate Curriculum Committee, Dept of Psychology, UC Davis (2008–present)

Member, Graduate Applicant Visiting Day Committee, Dept of Psychology, UC Davis  
(2009, 2010)

Member, International Relations Advisory Committee, UC Davis (2009–present)

## PROFESSIONAL AFFILIATIONS

---

Association for Psychological Science (APS)

Society for Personality and Social Psychology (SPSP)

International Social Cognition Network (ISCON)

Society for the Psychological Study of Social Issues (SPSSI)