

# JEFFREY W. SHERMAN

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## EDUCATION AND DEGREES

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1994 Ph.D., Social Psychology, University of California, Santa Barbara  
1989 B.A., Psychology (With Highest Honors), University of California, Berkeley

## PROFESSIONAL APPOINTMENTS

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2005-present Professor, University of California, Davis  
2000-2005 Associate Professor (tenured), Northwestern University  
1994-2000 Assistant Professor, Northwestern University

## HONORS AND AWARDS

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2018 Invited Keynote Address, European Social Cognition Network Annual Meeting  
2016 First Place, Qualtrics Research Grant competition  
2014 Invited Keynote Address, International Social Cognition Network Annual Meeting  
2013 Anneliese Maier Research Award, Alexander von Humboldt Foundation, German Federal Ministry of Education  
"for researchers from abroad from the fields of the humanities and social sciences whose scientific achievements have been internationally recognised in their research area"  
2010 *Human Relations* Paper of the Year Award  
2010 UC Davis Social Sciences Dean's Research Innovation Award  
2010 Elected Fellow, Western Psychological Association  
2010 Elected Fellow, Society for Personality and Social Psychology  
2009 Best Paper Award, International Social Cognition Network  
2007 Elected Fellow, Association for Psychological Science  
2007 Invited Keynote Address, German Social Psychological Society Biannual Meeting  
2005 Wegner Theoretical Innovation Prize, Society for Personality and Social Psychology  
2004 Invited Keynote Address, European Social Cognition Network Annual Meeting  
2000 Elected Fellow, Society for Experimental Social Psychology  
2000 Elected to membership in the Psychonomic Society  
1999 Elected to membership, European Association of Social Psychology  
1994 APA Dissertation Research Award  
1994 Affiliates Graduate Dissertation Fellowship, UC, Santa Barbara  
1990-1993 National Science Foundation Graduate Fellowship  
1989 Elected to Phi Beta Kappa  
1989 Summa Cum Laude, University of California, Berkeley

## RESEARCH INTERESTS

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My research investigates the cognitive processes underlying social psychology and behavior. In particular, I am interested in how people perceive themselves, other people, and groups of people. Much of this research focuses on attitude formation and change and stereotyping/prejudice processes. The topics I study include: how people acquire and change attitudes, stereotypes, and prejudice; how attitudes, stereotypes, and prejudice affect our perceptions and memories of other people; the extent to which these biases are efficient or even automatic; and how people may or may not control unwanted attitudes, stereotypes, and prejudices.

## RESEARCH GRANTS

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| 2017-2019 | National Science Foundation (SES; BCS 1734049), Co-PI, <i>The Paradox of Migration: Assessing Mexican Beliefs about the Inmigrante</i> (\$302,028)                          |
| 2017-2018 | UC MEXUS-CONACYT Collaborative Research Grants, Co-PI, <i>The Paradox of Migration: Assessing Mexican Beliefs about the Inmigrante</i> (\$24,400)                           |
| 2016      | Qualtrics Research Grant, Co-PI, <i>Latino Responses to Stereotype Threat</i> (\$15,000)  |
| 2016-2018 | UC Davis Institute for Social Science Interdisciplinary Research Grant, Co-PI: <i>Latino Responses to Stereotype Threat</i> (\$20,000)                                      |
| 2016-2017 | UC Davis Faculty Senate Collaborative Interdisciplinary Grant, Co-PI: <i>Latinos' Beliefs About Stereotypes and Discrimination in a Context of Threat</i> (\$24,413)        |
| 2013-2018 | Anneliese Maier Research Award, Alexander von Humboldt Foundation, German Federal Ministry of Education (€250,000)  |
| 2009-2014 | National Institute on Drug Abuse (R01DA0113555), Co-Investigator: <i>Teen &amp; Adult Smoking: Intergenerational Transmission and Prevention Applications</i> (\$2,696,908) |
| 2008-2012 | National Science Foundation (BCS 0820855), Principal Investigator: <i>Automatic and Controlled Components of Implicit Prejudice</i> (\$399,979)                             |
| 2005-2006 | UC Davis Imaging Research Center Grant, Principal Investigator: <i>The Influence and Regulation of Automatic Attitudes</i> (\$15,000)                                       |
| 1999-2006 | National Institute of Mental Health (1 R01 MH59774), Principal Investigator: <i>Stereotype Efficiency and Encoding Flexibility</i> (\$386,107)                              |
| 1996-1999 | National Institute of Mental Health (1 R03 MH55037), Principal Investigator: <i>Stereotype Function: Explicit and Implicit Effects</i> (\$143,705)                          |
| 1990-1993 | National Science Foundation Graduate Fellowship   |

## BOOKS

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Stroessner, S. J., & Sherman, J. W. (Eds.). (2015). *Social perception from individuals to groups*. New York: Psychology Press.

Sherman, J. W., Gawronski, B., & Trope, Y. (Eds.). (2014). *Dual process theories of the social mind*. New York: Guilford Press.

## JOURNAL ARTICLES

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81. Hutchings, R. J., Calanchini, J., Huang, L. M., Rivers, A. M., Rees, H. R., Roth, J., & Sherman, J. W. (in press). Influence of retrieval cues on contextualized attitude change. *Cognition and Emotion*.

80. Calanchini, J., Rivers, A. M., Klauer, K. C., & Sherman, J. W. (in press). Multinomial processing trees as theoretical bridges between cognitive and social psychology. *Psychology of Learning and Motivation*.

79. Chen, J., Pauker, K., Gaither, S. E., Hamilton, D. L., Sherman, J. W., & Meyers, C. (in press). Black + White = Not White: A minority bias in categorizations of Black-White Multiracials. *Journal of Experimental Social Psychology*.

78. Rees, H. R., Rivers, A. M., & Sherman, J. W. (in press). Implementation intentions reduce implicit stereotype activation and application. *Personality and Social Psychology Bulletin*.

77. Huang, L. M., & Sherman, J. W. (in press). Attentional processes in social perception. *Advances in Experimental Social Psychology*.

76. Roth, J., Deutsch, R., & Sherman, J. W. (in press). Automatic antecedents of discrimination. *European Psychologist*.

75. Rees, H. R., Fujita, K., Han, H. A., Sherman, J. W., and Sklar, A. Y. (in press). An examination of the processes by which construal level affects the implicit evaluation of goal relevant stimuli. *Motivation Science*.

74. Rivers, A. M., Rees, H. R., Calanchini, J., & Sherman, J. W. (2017). Implicit bias reflects the personal and the social. *Psychological Inquiry*, 28, 301-305.

73. Teige-Mocigemba, S., Becker, M., Sherman, J. W., Reichardt, R., & Klauer, K. C. (2017). The Affect Misattribution Procedure: In search of prejudice effects. *Experimental Psychology*, 64, 215-230.

72. Crandall, C. S., & Sherman, J. W. (2016). On the scientific superiority of conceptual replications for scientific progress. *Journal of Experimental Social Psychology*, 66, 93-99.

71. Huang, L. M., Sacchi, D. L. M., & Sherman, J. W. (2016). On the formation of context-based person impressions. *Journal of Experimental Social Psychology*, 68, 146-156.

70. Jin, Z., Rivers, A. M., Sherman, J. W., & Chen, R. (2016). Measures of implicit gender attitudes may exaggerate differences in underlying associations among Chinese urban and rural women. *Psychologica Belgica*, 56, 13-22.

69. Scroggins, W. A., Mackie, D. M., Allen, T. J., & Sherman, J. W. (2016). Reducing prejudice with labels: Shared group memberships attenuate implicit bias and expand implicit group boundaries. *Personality and Social Psychology Bulletin*, 42, 219-229.

68. Jin, Z., & Sherman, J. W. (2015). Effect of romantic relationship on implicit regional prejudice. *Journal of Community and Applied Social Psychology, 25*, 181-186.
67. Loersch, C., Bartholow, B. D., Manning, M., Calanchini, J., & Sherman, J. W. (2015). Intoxicated prejudice: The impact of alcohol consumption on implicitly and explicitly measured racial attitudes. *Group Processes and Intergroup Relations, 18*, 256-268.
66. Gonsalkorale, K., Sherman, J. W., & Klauer, K. C. (2014). Measures of implicit attitudes may conceal differences in implicit associations: The case of anti-aging bias. *Social and Personality Psychology Science, 5*, 271-278.
65. Calanchini, J., Sherman, J. W., Klauer, K. C., & Lai, C. K. (2014). Attitudinal and non-attitudinal components of IAT performance. *Personality and Social Psychology Bulletin, 40*, 1285-1296.
64. Clerkin, E. M., Fisher, C. R., Sherman, J. W., & Teachman, B. A. (2014). Applying the Quadruple Process Model to evaluate change in implicit attitudinal responses during therapy for panic disorder. *Behaviour Research and Therapy, 52*, 17-25.
63. Klauer, K. C., Hölzenbein, F., Calanchini, J., & Sherman, J. W. (2014). How malleable is categorization by race? Evidence for competitive category use in social categorization. *Journal of Personality and Social Psychology, 107*, 21-40.
62. Chen, J. M., Banerji, I., Moons, W. G., & Sherman, J. W. (2014). Spontaneous social role inferences. *Journal of Experimental Social Psychology, 55*, 146-153.
61. Macy, J. T., Chassin, L., Presson, C. C., & Sherman, J. W. (2014). Changing implicit attitudes toward smoking: Results from a web-based approach-avoidance practice intervention. *Journal of Behavioral Medicine, 38*, 143-152.
60. Chen, J. M., Moons, W. G., Gaither, S. E., Hamilton, D. L., & Sherman, J. W. (2014). Motivation to control prejudice predicts categorization of multiracials. *Personality and Social Psychology Bulletin, 40*, 590-603.
59. Damian, R. I., & Sherman, J. W. (2013). A process-dissociation examination of the cognitive processes underlying unconscious thought. *Journal of Experimental Social Psychology, 49*, 228-237.
58. Soderberg, C. K., & Sherman, J. W. (2013). No face is an island: How implicit bias operates in social scenes. *Journal of Experimental Social Psychology, 49*, 307-313.
57. Calanchini, J., & Sherman, J. W. (2013). Implicit attitudes reflect associative, non-associative, and non-attitudinal processes. *Social and Personality Psychology Compass, 7*, 654-667.
56. Calanchini, J., Gonsalkorale, K., Sherman, J. W., & Klauer, K. C. (2013). Counter-prejudicial training reduces activation of biased associations and enhances response monitoring. *European Journal of Social Psychology, 43*, 321-325.
55. Krieglmeier, R., & Sherman, J. W. (2012). Disentangling stereotype activation and stereotype application in the Stereotype Misperception Task. *Journal of Personality and Social Psychology, 103*, 205-224.
54. Ledgerwood, A., & Sherman, J. W. (2012). Short, sweet, and problematic? The rise of the short report in psychological science. *Perspectives on Psychological Science, 7*, 60-66.
53. Sherman, S.J., Chassin, L., Sherman, J.W., Presson, C.C., & Macy, J.T. (2012). Social psychological factors in adolescent and adult smoking: Findings and conclusions from a 30-year longitudinal study. *Psicologia Sociale, 7*, 7-29.

52. Smaldino, P. E., Pickett, C. L., Sherman, J. W., & Schank, J. C. (2012). An agent-based model of social identity dynamics. *Journal of Artificial Societies and Social Simulation*, 15, 7.

51. Allen, T. J., & Sherman, J. W. (2011). Ego threat and outgroup derogation: A test of motivated activation versus self-regulatory accounts. *Psychological Science*, 22, 331-333.

50. Gonsalkorale, K., Sherman, J. W., Allen, T. J., Klauer, K. C., & Amodio, D. M. (2011). Accounting for successful control of implicit racial bias: The roles of association activation, response monitoring, and overcoming bias. *Personality and Social Psychology Bulletin*, 37, 1534-1545.

49. Halberstadt, J., Sherman, S. J., & Sherman, J. W. (2011). Why Barack Obama is black: A cognitive account of hypodescent. *Psychological Science*, 22, 29-33.

48. Sherman, J. W. (2010). Social neuroscience and its contribution to social psychological theory: Introduction to the special issue. *Social Cognition*, 28, 663-666.

47. Allen, T. J., Sherman, J. W., & Klauer, K. C. (2010). Social context and the self-regulation of implicit bias. *Group Processes and Intergroup Relations*, 13, 137-150.

46. Stroessner, S. J., Haines, E. L., Sherman, J. W., & Kantrowitz, C. J. (2010). Stereotype relevance moderates category activation: Evidence from the Indirect Category Accessibility Task (ICAT). *Social Psychology and Personality Science*, 1, 335-343.

45. Gonsalkorale, K., Allen, T. J., Sherman, J.W., & Klauer, K. C. (2010). Mechanisms of exemplar exposure effects on implicit attitudes. *Social Psychology*, 41, 158-168.

44. Elsbach, K. D., Cable, D. M., & Sherman, J. W. (2010). How passive "face time" affects perceptions of employees: Evidence of spontaneous trait inference. *Human Relations*, 63, 735-760.

\*Winner of the 2010 *Human Relations* Paper of the Year Award

43. Sherman, J. W., Kruschke, J. K., Sherman, S. J., Percy, E. J., Petrocelli, J. V., & Conrey, F. R. (2009). Attentional processes in stereotype formation: A common model for category accentuation and illusory correlation. *Journal of Personality and Social Psychology*, 96, 305-323.

\*Winner of the 2009 Best Paper Award, International Social Cognition Network

42. Allen, T. J., Sherman, J. W., Conrey, F. R., & Stroessner, S. J. (2009). Stereotype strength and attentional bias: Preference for confirming versus disconfirming information depends on processing capacity. *Journal of Experimental Social Psychology*, 45, 1081-1087.

41. Gonsalkorale, K., Sherman, J. W., & Klauer, K. C. (2009). Aging and prejudice: Diminished regulation of automatic race bias among older adults. *Journal of Experimental Social Psychology*, 45, 410-414.

40. Gonsalkorale, K., von Hippel, W., Sherman, J. W., & Klauer, K. C. (2009). Bias and regulation of bias in intergroup interactions: Implicit attitudes toward Muslims and interaction quality. *Journal of Experimental Social Psychology*, 45, 161-166.

39. Tracy, J. L., Robins, R. W., & Sherman, J. W. (2009). The practice of psychological science: Searching for Cronbach's two streams in social-personality psychology. *Journal of Personality and Social Psychology*, 96, 1206-1225.

38. Tracy, J. L., Robins, R. W., & Sherman, J. W. (2009). Will the real personality researcher and the real social researcher please stand up? *Journal of Research in Personality*, 43, 272-273.

37. Sherman, J. W., Gawronski, B., Gonsalkorale, K., Hugenberg, K., Allen, T. J., & Groom, C. J. (2008). The self-regulation of automatic associations and behavioral impulses. *Psychological Review*, *115*, 314-335.
36. Beer, J. S., Stallen, M., Lombardo, M. V., Gonsalkorale, K., Cunningham, W. A., & Sherman, J. W. (2008). The Quadruple Process model approach to examining the neural underpinnings of prejudice. *NeuroImage*, *43*, 775-783.
35. Sherman, J. W. (2006). On building a better process model: It's not only how many, but which ones and by which means. *Psychological Inquiry*, *17*, 173-184.
34. Sherman, J. W. (2006). Clearing up some misconceptions about the Quad Model. *Psychological Inquiry*, *17*, 269-276.
33. Sherman, J. W. (2006). Editorial. *Social Cognition*, *24*, 1-4.
32. Ferreira, M. B., Garcia-Marques, L., Sherman, S. J., & Sherman, J. W. (2006). Automatic and controlled components of judgment and decision making. *Journal of Personality and Social Psychology*, *91*, 797-813.
31. Sherman, J. W., Stroessner, S. J., Conrey, F. R., & Azam, O. (2005). Prejudice and stereotype maintenance processes: Attention, attribution, and individuation. *Journal of Personality and Social Psychology*, *89*, 607-622.
30. Sherman, J. W. (2005). Automatic and controlled components of implicit stereotyping and prejudice. *Psychological Science Agenda*, *19*(3).
29. Conrey, F. R., Sherman, J. W., Gawronski, B., Hugenberg, K., & Groom, C. (2005). Separating multiple processes in implicit social cognition: The Quad-Model of implicit task performance. *Journal of Personality and Social Psychology*, *89*, 469-487.
- \*Winner of the 2005 Wegner Theoretical Innovation Prize, Society for Personality and Social Psychology
28. Groom, C., Sherman, J. W., Lu, L., Conrey, F. R., & Keijzer, B. S. C. (2005). Judging compound social categories: Compound familiarity and compatibility as determinants of processing mode. *Social Cognition*, *23*, 291-323.
27. Sherman, J. W., Conrey, F. R., and Groom, C. J. (2004). Encoding flexibility revisited: Evidence for enhanced encoding of stereotype-inconsistent information under cognitive load. *Social Cognition*, *22*, 214-232.
26. Wigboldus, D. H. J., Sherman, J. W., Franzese, H.L., & van Knippenberg, A. (2004). Capacity and comprehension: Spontaneous stereotyping under cognitive load. *Social Cognition*, *22*, 292-309.
25. Sherman, J. W., Groom, C. J., Ehrenberg, K., and Klauer, K. C. (2003). Bearing false witness under pressure: Implicit and explicit components of stereotype-driven memory bias. *Social Cognition*, *21*, 213-246.
24. Groom, C. J., Sherman, J. W., & Conrey, F. R. (2002). What IVET can offer to social cognition. *Psychological Inquiry*, *13*, 125-128.
23. Plaks, J. E., Stroessner, S. J., Dweck, C. S., & Sherman, J. W. (2001). Person theories and attention allocation: Preferences for stereotypic versus counter-stereotypic information. *Journal of Personality and Social Psychology*, *80*, 876-893.

22. Sherman, J. W., Macrae, C. N., & Bodenhausen, G. V. (2000). Attention and stereotyping: Cognitive constraints on the construction of meaningful social impressions. *European Review of Social Psychology, 11*, 145-175.
21. Sherman, J. W. & Frost, L. A. (2000). On the encoding of stereotype-relevant information under cognitive load. *Personality and Social Psychology Bulletin, 26*, 26-34.
20. Wyer, N. A., Sherman, J. W., & Stroessner, S. J. (2000). The roles of motivation and ability in controlling the consequences of stereotype suppression. *Personality and Social Psychology Bulletin, 26*, 13-25.
19. Bessenoff, G. R. & Sherman, J. W. (2000). Automatic and controlled components of prejudice toward fat people: Automatic evaluation and stereotyping. *Social Cognition, 18*, 329-353.
18. Sherman, J. W. & Bessenoff, G. R. (1999). Stereotypes as source monitoring cues: On the interaction between episodic and semantic memory. *Psychological Science, 10*, 106-110.
17. Sherman, S. J. & Sherman, J. W. (1999). Bring the troops back home: Armistice between motivation and cognition. *Psychological Inquiry, 10*, 65-68.
16. Susskind, J., Maurer, K., Thakkar, V., Hamilton, D. L., & Sherman, J. W. (1999). Perceiving individuals and groups: Expectancies, dispositional inferences, and causal attributions. *Journal of Personality and Social Psychology, 76*, 181-191.
15. Sherman, J. W., Lee, A. Y., Bessenoff, G. R., & Frost, L. A. (1998). Stereotype efficiency reconsidered: Encoding flexibility under cognitive load. *Journal of Personality and Social Psychology, 75*, 589-606.
14. Sherman, J. W., Klein, S. B., Laskey, A., & Wyer, N. A. (1998). Intergroup bias in group judgment processes: The role of behavioral memories. *Journal of Experimental Social Psychology, 34*, 51-65.
13. Monteith, M. J., Sherman, J. W., & Devine, P. G. (1998). Suppression as a stereotype control strategy. *Personality and Social Psychology Review, 2*, 63-82.
12. Wyer, N. A., Sherman, J. W., & Stroessner, S. J. (1998). The spontaneous suppression of racial stereotypes. *Social Cognition, 16*, 340-352.
11. Roese, N. J., Sherman, J. W., & Hur, T. (1998). Direction of comparison asymmetries in relational judgment: The role of conversational norms. *Social Cognition, 16*, 353-362.
10. Sherman, J. W., Stroessner, S. J., Loftus, S. T., & DeGuzman, G. (1997). Stereotype suppression and recognition memory for stereotypical and non-stereotypical information. *Social Cognition, 15*, 205-215.
9. Sherman, J. W. & Sherman, S. J. (1997). In the pursuit of basic principles of social psychology. *Psychological Inquiry, 8*, 342-348.
8. Klein, S. B., Babey, S. H., & Sherman, J. W. (1997). The functional independence of trait and behavioral self-knowledge: Methodological considerations and new empirical findings. *Social Cognition, 15*, 183-203.
7. Sherman, J. W. (1996). Development and mental representation of stereotypes. *Journal of Personality and Social Psychology, 70*, 1126-1141.

Reprinted in Kawakami, K. (2014). *The psychology of prejudice*. Los Angeles, CA: Sage Publications.

6. Klein, S. B., Sherman, J. W., & Loftus, J. (1996). The role of episodic and semantic memory in the development of trait self-knowledge. *Social Cognition*, 14, 277-291.
5. Sherman, J.W. & Klein, S.B. (1994). The development and representation of personality impressions. *Journal of Personality and Social Psychology*, 67, 972-983.
4. Sherman, J.W. & Hamilton, D.L. (1994). On the formation of interitem links in person memory. *Journal of Experimental Social Psychology*, 30, 203-217.
3. Mackie, D.M., Sherman, J.W., & Worth, L.T. (1993). On-line and memory-based processes in group variability judgments. *Social Cognition*, 11, 44-69.
2. Klein, S.B., Loftus, J., & Sherman, J.W. (1993). The role of summary and specific behavioral memories in trait judgments about the self. *Personality and Social Psychology Bulletin*, 19, 305-311.
1. Nemeth, C., Mayseless, O., Sherman, J., & Brown, Y. (1990). Exposure to dissent and recall of information. *Journal of Personality and Social Psychology*, 58, 429-437.

## Book Chapters

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19. Rivers, A. M., Calanchini, J., & Sherman, J. W. (2016). The self-regulation of implicit social cognition. In K. D. Vohs & R. F. Baumeister (Eds.), *Handbook of self-regulation: Research, theory and applications* (3rd Ed.; pp. 62-75). New York: Guilford Press.
18. Sherman, J. W., Huang, L., & Sacchi, D. L. M. (2015). Variations on a theme: Attentional processes in group and individual perception. In S. J. Stroessner & J. W. Sherman (Eds.), *Social perception from individuals to groups* (pp. 125-140). New York: Psychology Press.
17. Sherman, J. W., & Stroessner, S. J. (2015). Social perception from individuals to groups: An introduction. In S. J. Stroessner & J. W. Sherman (Eds.), *Social perception from individuals to groups* (pp. 3-7). New York: Psychology Press.
16. Sherman, J. W., Krieglmeier, R., & Calanchini, J. (2014). Process models require process measures. In J. W. Sherman, B. Gawronski, & Y. Trope (Eds.), *Dual process theories of the social mind* (pp. 121-138). New York: Guilford Press.
15. Gawronski, B., Sherman, J. W., & Trope, Y. (2014). Two of what? A conceptual analysis of dual-process theories. In J. W. Sherman, B. Gawronski, & Y. Trope (Eds.), *Dual process theories of the social mind* (pp. 3-19). New York: Guilford Press.
14. Sherman, S. J., Sherman, J. W., Percy, E. J., & Soderberg, C. K. (2013). Stereotype development and formation. In D. Carlston (Ed.), *Oxford handbook of social cognition* (pp. 548-574). New York: Oxford University Press.
13. Sherman, J. W., Allen, T. J., & Sacchi, D. L. M. (2012). Stereotype confirmation and disconfirmation. In B. Gawronski & F. Strack (Eds.), *Cognitive consistency: A fundamental principle in social cognition* (pp. 390-423). New York: Guilford Press.
12. Tracy, J. L., Robins, R. W., & Sherman, J. W. (2012). The practice of psychological science in social-personality research: Are we still a science of two disciplines? In R. W. Proctor, & E. J. Capaldi (Eds.), *Psychology of science: Implicit and explicit reasoning* (pp. 335-362). New York: Oxford University Press.



11. Pickett, C.L., Smaldino, P.E., Sherman, J.W., & Schank, J. (2011). Agent-based modeling as a tool for studying social identity processes: The case of Optimal Distinctiveness Theory. In R. Kramer, G.J. Leonardelli, & R. Livingston (Eds.), *Social cognition, social identity, and intergroup relations: A festschrift in honor of Marilyn B. Brewer* (pp. 127-143). New York: Psychology Press.
10. Sherman, J. W., Klauer, K. C., & Allen, T. J. (2010). Mathematical modeling of implicit social cognition: The machine in the ghost. In B. Gawronski & B. K. Payne (Eds.), *Handbook of implicit social cognition: Measurement, theory, and applications* (pp. 156-175). New York: Guilford Press.
9. Gonsalkorale, K., Sherman, J. W., & Allen, T. J. (2010). Self-control over automatic associations. In R. R. Hassin, K. N. Ochsner, & Y. Trope (Eds.), *Self control in society, mind, and brain* (pp. 243-259). New York: Oxford University Press.
8. Teige-Mocigemba, S., Klauer, K. C., & Sherman, J. W. (2010). A practical guide to Implicit Association Task and related tasks. In B. Gawronski & B. K. Payne (Eds.), *Handbook of Implicit Social cognition: Measurement, theory, and applications* (pp. 117-139). New York: Guilford Press.
7. Sherman, J. W. (2009). Controlled influences on implicit measures: Confronting the myth of process-purity and taming the cognitive monster. In R. E. Petty, R. H. Fazio, & P. Briñol (Eds.), *Attitudes: Insights from the new wave of implicit measures* (pp. 391-426). Hillsdale, NJ: Erlbaum.
6. Roese, N. J. & Sherman, J. W. (2007). Expectancies. In E. T. Higgins & A. W. Kruglanski (Eds.), *Social psychology: Handbook of basic principles* (2<sup>nd</sup> Ed., pp. 91-115). New York: Guilford Press.
5. Robins, R. W., Tracy, J. L., & Sherman, J. W. (2007). What kinds of methods do personality psychologists use?: A survey of journal editors and editorial board members. In R. W. Robins, R. C. Fraley, & R. F. Krueger (Eds.), *Handbook of research methods in personality psychology* (pp. 673-678). New York: Guilford Press.
4. Sherman, J. W. (2001). The dynamic relationship between stereotype efficiency and mental representation. In G. Moskowitz (Ed.), *Cognitive social psychology: The Princeton Symposium on the legacy and future of social cognition* (pp. 177-190). Hillsdale, NJ: Erlbaum.
3. Bodenhausen, G. V., Macrae, C. N., & Sherman, J. W. (1999). On the dialectics of discrimination: Dual processes in social stereotyping. In S. Chaiken & Y. Trope (Eds.), *Dual-process theories in social psychology* (pp. 271-292). New York: Guilford Press.
2. Hamilton, D.L. & Sherman, J.W. (1994). Stereotypes. In R.S. Wyer, Jr., & T.K. Srull (Eds.) *Handbook of Social Cognition* (2nd Ed., Vol. 2, pp. 1-68). Hillsdale, NJ: Erlbaum.
1. Hamilton, D.L., Gibbons, P., Stroessner, S.J., & Sherman, J.W. (1992). Stereotypes and language use. In K. Fiedler & G.R. Semin (Eds.), *Language, interaction and social cognition* (pp. 102-128). Newbury Park, CA: Sage Publications.

## **CONFERENCE ADDRESSES AND PAPERS (FIRST AUTHORED ONLY)**

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Sherman, J. W. (2017, September). Conceptualizing implicit bias: Measures, constructs, and operations. Address given at the National Science Foundation Conference on Implicit Bias, Alexandria, VA

Sherman, J. W., Calanchini, J., & Hehman, E. (2017, July). Intergroup bias (generally) reflects more positivity than negativity. Address given at the General Meeting of the European Association of Social Psychology, Granada, Spain.

Sherman, J. W. (2016, May). Category and context differentiation: Implications for stereotype formation, person perception, and attitude change. Invited address given at the Annual Convention of the Midwestern Psychological Association, Chicago, IL.

Sherman, J. W. (2016, April). The efficient self-regulation of implicit bias. Invited address given at the Can Psychology Improve Policing workshop, Harvard University, Cambridge, MA.

Sherman, J. W., Calanchini, J., & Rivers, A. M. (2015, September). The efficient self-regulation of implicit social cognition. Address given at the Annual Convention of the Society for Experimental Social Psychology, Denver, CO.

Sherman, J. W. (2015, June). New knowledge depends on old knowledge: Implications for stereotype formation, person perception, and attitude change. Address given at the European Association of Social Psychology Small Group Meeting on Associative and Propositional Learning, Warsaw, Poland.

Sherman, J. W. (2015, May). Implicit attitude change does not always reflect changes in implicit attitudes. Invited address given at the Annual West Coast Experiments Conference, Davis, CA.

Sherman, J.W. (2015, May). Implicit attitude change does not always reflect changes in implicit attitudes. Address given at the Annual Convention of the Association for Psychological Science, New York, NY.

Sherman, J. W. (2015, February). Trending toward marginal?: Securing progress in the practice of psychological science. Invited address given at the Annual Meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Sherman, J. W. (2014, July). New knowledge depends on old knowledge: Implications for stereotype formation, person perception, and attitude change. Address given at the General Meeting of the European Association of Social Psychology, Amsterdam, Netherlands.

Sherman, J. W. (2014, February). Process models require process measures: Unconfounding operating principles and operating conditions. Address given at the Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

Sherman, J. W. (2014, February). Sharpening our knives for carving the social mind. Invited keynote address given at the Annual Meeting of the International Social Cognition Network, Austin, TX.

Sherman, J. W. (2013, September). Identifying the determinants of implicit prejudice. Invited address presented at the Awards Ceremony of the Anneliese Maier Research Award, Goethe-Universitaet Frankfurt am Main, Frankfurt, Germany.

Sherman, J. W. (2013, June). New knowledge depends on old knowledge: Implications for stereotype formation, person perception, and attitude change. Address given at the European Association of Social Psychology Small Group Meeting on the Motivational, Cognitive, and Affective Sources of Knowledge Formation: Implications for Intrapersonal, Interpersonal, and Intergroup Phenomena, Krakow, Poland.

Sherman, J. W. (2013, January). De-biasing implicit social judgment. Invited address presented at the Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Sherman, J. W. (2013, January). Implicit measures are not proxies for automatic associations: The consequential contributions of control in implicit bias. Invited address given at the Attitudes Pre-conference of the Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Sherman, J. W. (2011, October). Implicit measures are not proxies for automatic associations: The consequential contributions of control in implicit bias. Address given at the Annual Convention of the Society for Experimental Social Psychology, Washington, DC.

Sherman, J. W. (2011, July). Why minority stereotypes are stronger than majority stereotypes and Barack Obama is black. Address given at the General Meeting of the European Association of Social Psychology, Stockholm, Sweden.

Sherman, J. W., Gonsalkorale, K., Allen, T. J., Klauer, K. C., & Amodio, D. M. (2011, July). Accounting for successful control of implicit racial bias. Address given at the General Meeting of the European Association of Social Psychology, Stockholm, Sweden.

Sherman, J. W. (2011, May). Motivation and implicit bias: Unpacking "automatic inhibition." Address given at the Annual Meeting of the Society for the Study of Motivation, Washington, DC.

Sherman, J. W. (2011, January). Attention, stereotype formation, and hypodescent: Why minority stereotypes are stronger than majority stereotypes. Address given at the Social Cognition Pre-conference of the Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Sherman, J. W. (2010, April). On the underlying bases of implicit attitude variability and malleability. Invited address presented at the Annual Meeting of the Western Psychological Association, Cancun, Mexico.

Sherman, J. W. (2010, January). Attention, stereotype formation, and hypodescent: Why minority stereotypes are stronger than majority stereotypes. Address given at the Annual Meeting of the International Social Cognition Network, Las Vegas, NV.

Sherman, J. W. (2008, October). Self-regulation of implicit bias. Address given at the Annual Convention of the Society for Experimental Social Psychology, Sacramento, CA.

Sherman, J. W. (2008, October). Attentional processes in stereotype formation: A common model for category accentuation and illusory correlation. Address given at the Annual Person Memory Interest Group Conference, Petaluma, CA.

Sherman, J. W. (2008, July). Implicit attitudes and implicit associations are not the same thing. Invited address presented at the International Congress of Psychology, Berlin, Germany.

Sherman, J. W., Gonsalkorale, K. & Allen, T. J. (2008, February). On the underlying bases of implicit attitude malleability. Invited address presented at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Sherman, J. W. (2007, September). On the underlying bases of implicit attitude malleability: Processes, representations, and/or systems? Invited keynote address presented at the Biannual Conference of the Social Psychology Section of the German Psychological Society, Freiburg, Germany.

Sherman, J. W. (2007, August). Self-regulation of implicit bias. Address given at the European Association of Experimental Social Psychology Small Group Meeting on Group Processes and Self-Regulation, Leiden, Netherlands.

Sherman, J. W. & Amodio, D. M. (2006, January). Regulating implicit prejudice: Cognitive and motivational components of implicit egalitarianism. Invited address presented at the Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Sherman, J. W. (2005, July). Beyond dual-process models of automaticity and control: Identifying multiple components of implicit task performance. Invited address given at the Dartmouth Conference on Automatic and Controlled Processes, Squam Lake, NH.

Sherman, J. W. (2005, July). Rebound effects in implicit prejudice: Increased automatic activation versus failed inhibition. Address presented at the General Meeting of the European Association of Social Psychology, Würzburg, Germany.

Sherman, J. W. (2005, June). Beyond dual-process models of automaticity and control: The Quad Model and regulation of implicit prejudice. Address given at the Annual Duck Conference on Social Cognition, Duck, NC.

Sherman, J. W. (2004, October). Beyond automaticity and control: Implicit measures of prejudice tap multiple processes. Address given at the Annual Convention of the Society for Experimental Social Psychology, Fort Worth, TX.

Sherman, J. W. (2004, September). Beyond automaticity and control: Implicit measures of prejudice tap multiple processes. Invited keynote address presented to the Annual Conference of the European Social Cognition Network, Lisbon, Portugal.

Sherman, J. W. (2004, June). Beyond automaticity and control: Implicit measures of prejudice tap multiple processes. Address given at the European Association of Experimental Social Psychology Small Group Meeting on Conscious and Unconscious Attitudinal Processes, La Cristalera, Spain.

Sherman, J. W. & Conrey, F. R. (2004, January). Beyond automaticity and control: Implicit measures of prejudice tap multiple processes. Address given at the Annual Meeting of the International Social Cognition Network, Austin, TX.

Sherman, J. W. & Conrey, F. R. (2003, November). More than two ways to skin a cat: Beyond dueling processes in cognition. Paper presented at the Annual Meeting of the Psychonomic Society, Vancouver, Canada.

Sherman, J. W. & Hugenberg, K. (2003, June). Facing negative priming: Effects of prejudice on cross-race face recognition. Address given at the Jena Workshop on Intergroup Processes, Jena, Germany.

Sherman, J. W. (2003, May). More than two ways to skin a cat: A Quadruple Process model of social psychology. Address given at the Annual Social Psychology Across the Midwest Conference, Champaign, IL.

Sherman, J. W. (2002, October). More than two ways to skin a cat: A Quadruple Process model of social psychology. Address given at the Annual Person Memory Interest Group Conference, Columbus, OH.

Sherman, J. W. & Conrey, F.R. (2002, June). Base rates in social categorization. Address given at the Annual Duck Conference on Social Cognition, Duck, NC.

Sherman, J. W. & Groom, C. J. (2002, February). Automatic and controlled components of stereotypic memory biases. Address given at the Annual Meeting of the Society for Personality and Social Psychology, Savannah, GA.

Sherman, J. W. (2002, January). Cognitive processes in the construction and judgment of compound social categories. Invited address presented at the workshop: How the mind makes social categories "natural": Essentialising ethnicity, race, and gender. Washington University, St. Louis, MO.

Sherman, J. W. (2001, June). On the status of motivational biases in the processing of stereotype-relevant material. Invited keynote address given at the Jena Workshop on Intergroup Processes, Jena, Germany.

Sherman, J. W. (2001, June). Facing negative priming: Effects of prejudice on cross-race face perception. Address given at the Annual Duck Conference on Social Cognition, Duck, NC.

Sherman, J. W., Groom, C. J., Klauer, K. C., and Ehrenberg, K. (2001, May). Effects of cognitive load and stereotype-based expectancies on automatic and controlled memory processes. Paper presented at the Annual Convention of the Western Psychological Association, Maui, HI.

Sherman, J. W., Groom, C. J., Klauer, K. C., and Ehrenberg, K. (2000, November). Effects of cognitive load and stereotype-based expectancies on automatic and controlled memory processes. Paper presented at the Annual Meeting of the Psychonomic Society, New Orleans, LA.

Sherman, J. W., Stroessner, S. J., and Azam, O. (2000, October). Varieties of individuation: Prejudiced and non-prejudiced attentional, attributional, and behavioral integration processes. Address given at the Annual Person Memory Interest Group Conference, Helen, GA.

Sherman, J. W. (2000, June). On the formation of compound social categories. Address given at the Annual Duck Conference on Social Cognition, Duck, NC.

Sherman, J. W. (2000, May). Stability and plasticity seeking in the development and application of schematic knowledge. Address given at the European Association of Experimental Social Psychology Small Group Meeting on The Role and Nature of Cognitive Resources in Social Cognition. Lisbon, Portugal.

Sherman, J. W. (2000, April). Prejudice, stereotyping, and individuation: Attentional and attributional effects. Address given at the Annual Meeting of the Social Psychologists of Chicago, Chicago, IL.

Sherman, J. W. (1999, July). Subtypes, subgroups, and ad hoc categories. Address given at the Conference on the Role of Homogeneity and Entitativity in Intergroup Relations, Louvain-la-Neuve, Belgium.

Sherman, J. W. (1999, April). Implicit and explicit attitudes or implicit and explicit measures of Attitudes?: Dual process and dual representation models in social psychology. Invited address presented at the Conference on Implicit Social Cognition, Chicago, IL.

Sherman, J. W. (1998, November). Expectancies and efficiency: Encoding flexibility under cognitive load. Address given at the Annual Meeting of the Psychonomic Society, Dallas, TX.

Sherman, J. W. (1998, January). Stereotype efficiency, encoding flexibility, and mental representation. Invited address presented at the Future Directions in Social Cognition Conference, Princeton University, Princeton, NJ.

Sherman, J. W. (1997, June). Intergroup bias in group judgment processes: The role of behavioral memories. Address given at the Annual Duck Conference on Social Cognition, Duck, NC.

Sherman, J. W. (1997, May). A model of stereotype efficiency: Encoding flexibility under cognitive load. Invited address presented at the Annual Convention of the Midwestern Psychological Association, Chicago, IL.

Sherman, J. W. (1996, October). Antecedents and consequences of stereotype suppression. Address presented at the Annual Convention of the Society for Experimental Social Psychology, Sturbridge, MA.

Sherman, J. W. (1996, June). Stereotype efficiency: Conceptual fluency and attentional flexibility. Address given at the Annual Duck Conference on Social Cognition. Duck, NC.

Sherman, J. W. (1996, May). A value maximization model of stereotype efficiency. Address presented at the Annual Convention of the Midwestern Psychological Association, Chicago, IL.

Sherman, J. W., Wyer, N. A., & Stroessner, S. J. (1996, May). Antecedents and consequences of stereotype suppression. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, IL.

Sherman, J. W. (1996, March). Antecedents and consequences of stereotype suppression. Address given at the Annual Meeting of the Social Psychologists of Chicago. Chicago, IL.

Sherman, J. W. (1995, October). A value maximization model of stereotype efficiency. Address given at the Annual Person Memory Interest Group Conference, Shenandoah, VA.

Sherman, J. W., & Frost, L. A. (1995, July). Stereotype function and attentional allocation when capacity is limited. Paper presented at the Annual Convention of the Association for Psychological Science, New York, NY.

Sherman, J. W. (1995, May). The mental representation and function of stereotypes. Address given at the Annual Convention of the Midwestern Psychological Association, Chicago, IL.

Sherman, J. W. (1995, April). Why are stereotypes functional? Address given at the Annual Meeting of the Social Psychologists of Chicago, Chicago, IL.

Sherman, J. W. (1994, April). The development and representation of individual and group impressions. Paper presented at the Annual Convention of the Western Psychological Association, Kona, HI.

Sherman, J.W., Klein, S. B., & Loftus, J. (1992, June). On the formation of abstract and specific autobiographical memories and self-judgments. Paper presented at the Annual Convention of the Association for Psychological Science, San Diego, CA.

Sherman, J. W., & Hamilton, D. L. (1991, August). On the formation of interitem associative links in person memory. Paper presented at the Annual Convention of the American Psychological Association, San Francisco, CA.

## COLLOQUIA/INVITED TALKS

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April 2018	University of California, Berkeley, Haas School of Business
July 2017	Universitaet Freiburg, Germany
April 2017	Ohio State University
November 2016	University of California, Los Angeles
April 2016	University of Arizona
March 2016	New York University
October, 2015	Northwestern University
October, 2015	Northwestern University, Kellogg Graduate School of Management
July, 2014	Universitaet Freiburg, Germany
October, 2012	University of California, Merced
October, 2012	University of California, Berkeley
July, 2012	University of California, Berkeley, Goldman School of Public Policy
June, 2011	University of Missouri
October, 2010	San Francisco State University
September, 2010	Purdue University
March, 2010	Friedrich Schiller University of Jena, Germany
December, 2009	Instituto Superior De Ciencias Do Trabalho E Da Empresa, Portugal
October, 2009	University of Kent at Canterbury, England
March, 2009	University of California, Merced
April, 2008	Tohoku University, Japan
February, 2008	Indiana University
September, 2007	Universitaet Freiburg, Germany
February, 2006	University of California, Santa Barbara
December, 2005	University of California, Berkeley
November, 2005	Indiana University
July, 2005	Universitaet Freiburg, Germany
May, 2005	Stanford University, Graduate School of Business
April, 2005	Universidad Nacional de Educacion a Distancia (UNED), Madrid, Spain

November, 2004	New York University
February, 2004	University of Illinois, Urbana-Champaign
February, 2004	University of California, Davis
May, 2003	Ohio University
January, 2003	University of Illinois, Chicago
January, 2003	University of Chicago
November, 2002	University of California, Davis
October, 2002	University of Amsterdam, Netherlands
November, 2001	University of Illinois, Urbana-Champaign
July, 2001	Rheinische Friedrichs-Wilhelms Universität Bonn, Germany
April, 2001	Washington University, St. Louis
March, 2001	Ohio State University
February, 2000	University of California, Berkeley
June, 1999	University of Amsterdam, Netherlands
May, 1999	University of Wisconsin
April, 1998	University of Michigan
October, 1997	New York University
October, 1997	Columbia University
October, 1997	Yale University
April, 1997	Purdue University
April, 1997	Free University of Amsterdam, Netherlands
December, 1996	Università degli Studi di Padova, Italy
March, 1996	Indiana University
November, 1995	University of Illinois, Urbana-Champaign
November, 1995	DePaul University
April, 1995	University of Illinois, Chicago
February, 1994	University of Chicago, Graduate School of Business
January, 1994	Northwestern University
January, 1994	Princeton University
January, 1994	University of Toledo
October, 1992	State University of New York, Buffalo

## PROFESSIONAL SERVICE

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2019	President, Society of Experimental Social Psychology
2017	Program Committee Chair, Society of Experimental Social Psychology
2016-2019	Executive Committee, Society of Experimental Social Psychology
2016-2018	Summer Institute in Social and Personality Psychology Steering Committee
2013	Organizing Chair, Summer Institute in Social and Personality Psychology
2003-2007; 2012-2007, 2011	Member of the Steering Committee of the International Social Cognition Network SPSP, Theoretical Innovation Award Committee
2008	Organizing Chair, Annual Convention of the Society of Experimental Social Psychology, Sacramento, CA
2007-2008	International Social Cognition Network, Early Career Award Committee
2006-2007	President of the International Social Cognition Network
2004-2005	International Social Cognition Network, Best Paper Award Committee
2002- 2005	Member of the Executive Council for the Midwestern Psychological Association
2001- 2005	Organizing Chair, International Social Cognition Network Conference
2003	Founding President, International Social Cognition Network
1995	Founding Member, Social Psychologists of Chicago

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## **EDITORIAL SERVICE**

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2005- Editor, *Social Cognition*  
2004- 2005 Associate Editor, *Personality and Social Psychology Bulletin*  
1996- 2010 Editorial Board, *Personality and Social Psychology Bulletin*  
2000- 2008 Editorial Board, *Journal of Personality and Social Psychology*  
2000- 2008 Editorial Board, *Journal of Experimental Social Psychology*  
2001- 2005 Editorial Board, *Social Cognition*  
2001- 2008 Editorial Board, *European Journal of Social Psychology*  
2001- 2010 Editorial Board, *Experimental Psychology*  
2009- 2012 Editorial Board, *Social Psychological and Personality Science*

Ad hoc reviewer for numerous other professional journals including:  
*Nature Human Behaviour, Behavioral and Brain Sciences, Trends in Cognitive Sciences, American Psychologist, Psychological Review, Psychological Bulletin, Psychological Science, Perspectives on Psychological Science, Current Directions in Psychological Science, Journal of Experimental Psychology: General, Personality and Social Psychology Review, European Review of Social Psychology, British Journal of Social Psychology, Memory and Cognition, Memory, Cognition, Social and Personality Psychology Compass, Journal of Personality, Basic and Applied Social Psychology, Journal of Abnormal Psychology, Drug and Alcohol Dependence.*

## **GRANT AND PROGRAM APPRAISAL**

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NIMH panel on Social and Group Processes, NIMH panel on Social Neuroscience, NIMH panel on Social Psychology, Personality, and Interpersonal Processes

Ad hoc reviewer for National Institutes of Health, National Science Foundation, Social Sciences and Humanities Research Council of Canada, Natural Sciences and Engineering Research Council of Canada, Netherlands Organisation for Scientific Research, German Research Foundation (DFG), Israeli National Science Foundation, United States-Israel Binational Science Foundation, French National Science Foundation, Portuguese Foundation for Science and Technology (FCT), European Economic and Social Research Council, Polish National Science Center, Austrian Science Fund.

## **PROFESSIONAL AFFILIATIONS**

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Fellow, Association for Psychological Science  
Fellow, Society for Personality and Social Psychology  
Fellow, Society of Experimental Social Psychology  
Fellow, Western Psychological Association  
European Association of Social Psychology  
International Social Cognition Network  
Psychonomic Society